# ES Claims & Litigation

# January 26–27, 2012 | Union League | Philadelphia, PA

#### Hear from and network with:

**Paul Slater** General Electric Company

Russell Gregg Liberty Mutual Insurance Company

Joseph J. O'Hara, Jr. Owens-Illinois, Inc.

Christopher J. Signorello Henkel of America, Inc.

Brian McDonough Fireman's Fund Insurance Company

Kipp T. Exline, JD Nationwide Indemnity

Kevin Shanoski, Esq. Chubb & Son, a division of Federal Insurance Company

Mary Beth McCarthy Lehigh Hanson, Inc.

**James F. Dorion** Marsh Risk

Michael Blair General Reinsurance Corporation

Daniel G. Brehm Resolute Management Mid-Atlantic Division

Michael S. Owen RiverStone Claims Management, LLC

Gerry R. Coryell Louisiana Insurance Guaranty Association

Michelle Leslie Stegmann Resolute Management, Inc.

**Tony Nocito** ABCOV<sup>®</sup> Conversion Systems, LLC

Harold H. Kim U.S. Chamber Institute for Legal Reform

Gain key strategies and updates from top in-house counsel, claims managers, experienced outside counsel, renowned jurists, and medical professionals on:

- Bankruptcy filings, confirmations & estimations and the Transparency Between Bankruptcy Trusts and Tort Litigation
- Asbestos Medicine: The evolution of the medical issues and how the changes affect emerging causation law and Daubert/Frey challenges-"Every Fiber," Low Dose, Encapsulation, Mesothelioma, Lung Cancer and beyond
- The new hot defendants: The latest on liabilities for premises owners and contractors and the growth of bystander and take home exposure claims
- The Navy Cases: bolstering your case from discovery through trial
- MDL Update and MDL 875 lessons learned
- Navigating your way through the new developments in Medicare: the impact of reporting requirements on asbestos litigation
- Settlement approaches and strategies on countering value inflation due to decreasing viable defendants
- Developing and herding qualified expert witnesses and then maximizing the deposition once you do

#### Featuring unparalleled medical insights from:



Bruce W. Case, M.D., M.Sc., Dipl. Occup. Hygiene, FRCP(C) McGill University

Arthur L. Frank, MD, Ph.D. Drexel University

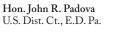
Robert W. Morgan, M.D., S.M. HYG, FACPM, FACE Epidoc LLC

#### View from the Bench — Hear from:

Hon. Sandra Mazer Moss

**C** East Coast

Philadelphia Ct., C.P.



Hon. Victor DiNubile

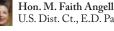
Philadelphia Ct., C.P.

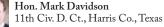
Don't Forget to Also Register for One of the Interactive Asbestos

Illinois

(A, B, and C concurrent on Jan. 27 – 3 p.m. – 5 p.m.)

Hon. M. Faith Angell U.S. Dist. Ct., E.D. Pa.







Hon. Helen E. Freedman Sup. Ct., State of New York





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A California

Hon. Martin Shulman

Sup. Ct., State of New York

State/Regional Hotbed Workshops:

ACI's 12th Annual Asbestos conference is an unparalleled opportunity to get up to speed with the new claimants, targets, jurisdictional hot spots, and science while networking with leading in-house counsel, claims handlers and administrators, and risk managers.

The defense of asbestos claims and litigation continues to evolve as million dollar verdicts are holding steady around the nation. In just the last 6 months alone, million dollar outcomes have shaken the industry: retired plumber wins \$41M in California asbestos case, NJ top court shoots down \$7M asbestos appeal, \$25M suit over reinsurance coverage tied to asbestos litigation...and many more.

With excessive verdicts and other developments reaching across the nation, insurers have shifted their approach to managing asbestos claims especially in light of shrinking legal budgets and evolving roles in claims management. Now more than ever, premise owners and contractors are being held liable for asbestos exposure. Asbestos exposure reaches to not only the worker on site but to secondary exposure, bystander exposure and take-home exposure claims. Furthermore, solvent manufacturers are no longer the sole defendant to sue. Now plaintiffs are filing suit against mom and pop type suppliers, distributors and retailers directly impacting strategy of cases from start to finish as well as the management and defense of these asbestos claims.

In addition, the evolution of science and medicine have forced practitioners to take a sophisticated medical approach to retaining the right expert witness, reviewing the exposure evidence and evaluating current medical theories to support or defend an asbestos exposure claim. The traditional asbestos exposure allegation has all but nearly dissolved and now theories such as the "every fiber v. the every exposure" have taken hold as the prevailing scientific theories on threshold levels and exposures.

Only one conference will make sense of it all, getting you up to speed with all the new claimants, targets, jurisdictional hot spots, and science: ACI's 12<sup>th</sup> Annual Forum on ASBESTOS CLAIMS & LITIGATION. The event will provide industry-leading strategies associated with each and every asbestos-related disease and, now in its 12<sup>th</sup> installment, it's known around the industry as the essential forum that shapes the future of litigation and coverage strategies for outside counsel and in-house counsel, claims handlers and administrators, and risk managers. This year's revamped faculty of distinguished in-house professionals and outside counsel, as well as renowned jurists, will provide even the most seasoned asbestos law professionals with clarity and certainty with respect to today's most crucial issues.

Don't Forget to Also Register for One of the Interactive Asbestos State/Regional Hotbed Workshops:

California	B	Illinois	C	East Coast		
(A, B, and C concurrent on Jan. $27 - \overline{3p}.m 5p.m.$ )						

Register today to ensure your place by calling **888-224-2480**, faxing your registration form to **877-927-1563** or registering online at www.AmericanConference.com/Asbestos

#### **ABOUT THE VENUE:**



The Union League, which occupies an entire city block in the center of Philadelphia's commercial and cultural district, is a shining jewel of history in a city defi ned by such treasure. Founded in 1862 as a patriotic society to support the policies of President Abraham Lincoln, The Union League has hosted U.S. presidents, heads of state, industrialists, entertainers and visiting dignitaries from around the globe. The classic French Renaissance-styled League House, with its brick and brownstone façade and dramatic twin circular staircases leading to the main entrance, is listed in the National Historic Register, and dates back to 1865, when the Broad Street building was completed. Adorning the walls and hallways is the League's distinguished art collection, artifacts imbued with the heritage and culture of its membership. The collection is a rich, historical chronicle of Philadelphia's unique imprint upon the American landscape from the nineteenth century to today.

#### **Continuing Legal Education Credits**



Accreditation will be sought in those jurisdictions requested by the registrants which have continuing education requirements. This course is identified as nontransitional for the purposes of CLE accreditation..

Α

ACI certifies that the activity has been approved for CLE credit by the New York State Continuing Legal Education Board in the amount of the 15.0 hours. An additional 2.0 hours will apply to workshop A/B/C.

ACI certifies that this activity has been approved for CLE credit by the State Bar of California in theamount of 12.75 hours. An additional 2.0 hours will apply to workshop A/B/C.

ACI has a dedicated team which processes requests for state approval. Please note that event accreditation varies by state and ACI will make every effort to process your request.

#### **Global Sponsorship Opportunities**

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# Day One – Thursday, January 26, 2012

#### 7:30 Continental Breakfast and Registration



#### Co-Chairs' Welcoming Remarks



*Scott F. Griffith* Partner Rawle & Henderson, LLP

Edwa Partn

*Edward M. Slaughter* Partner Hawkins Parnell Thackston & Young LLP

# 8:05 In-House Corporate and Insurer Panel on Financial & Legal Decisions, Managing Claims, Lowering Defense Costs, and Settlement Negotiations

Panel 2   9:05-10:05			
Brian McDonough Claims Specialist Asbestos Unit/Historical Claims Department AZRS—Resolution Services Fireman's Fund Insurance Company			
Christopher J. Signorello Assistant General Counsel, Litigation Henkel of America, Inc.			
Harold H. Kim Senior Vice President U.S. Chamber Institute for Legal Reform Kipp T. Exline, JD NWI Reinsurance Claim Reinsurance Management Services Nationwide Indemnity			
Michelle Leslie Stegmann Assistant Vice President Resolute Management, Inc.			
Tony Nocito Managing Member ABCOV® Conversion Systems, LLC			
Panel 2 Moderator: Barry N. Mesher Shareholder Lane Powell PC			

#### Corporate Non-Insurer

- Shrinking legal budgets and doing more with less
- Increasing involvement of carriers and the impact on litigation
- Budget limitations on settlement opportunities
- Alleviating rising transactions costs
- Factoring in national and local valuation discrepancies and national management of cases
- Transitioning claims representatives, clients and associates from claims administration/settlement mode to actual litigation of serious cases

#### Insurer

- Addressing the increasing use of outside billing vendors/auditors who refuse to pay for reasonable activities by attorney/paralegals
- Is the products/non-products distinction driving how claims are made in underlying litigation and how are they presented to insurers?
- · Getting carriers and plaintiff's counsel to agree to language
- Dealing with multiple clients/carriers with varying guidelines
- When an "injury" occurs for purposes of coverage
- Trigger which theory of policy trigger is appropriate
- Section 524g and elimination of contribution rights among insurers

## AMERICAN CONFERENCE INSTITUTE

10:05

#### American Conference Institute:

The leading networking and information resource for counsel and senior executives.

Each year more than 21,000 in-house counsel, attorneys in private practice and other senior executives participate in ACI events – and the numbers keep growing.

#### Guaranteed Value Based on Comprehensive Research

Morning Coffee Break

ACI's highly trained team of attorney-producers are dedicated, full-time, to developing the content and scope of our conferences based on comprehensive research with you and others facing similar challenges. We speak your language, ensuring that our programs provide strategic, cutting edge guidance on practical issues.

#### Unparalleled Learning and Networking

ACI understands that gaining perspectives from – and building relationships with – your fellow delegates during the breaks can be just as valuable as the structured conference sessions. ACI strives to make both the formal and informal aspects of your conference as productive as possible.

#### 10:10 What the "Year in Asbestos Litigation" Means for You, Your Client and Your Company



Joseph J. O'Hara, Jr. Vice President Associate General Counsel & Secretary



Owens-Illinois, Inc. Ingrid K. Campagne Partner Walsworth Franklin Bevins

Benedict M. Lenhart Partner

Carol G. Snider

Senior Partner

Covington & Burling LLP

This session will offer an in-depth examination of recent and emerging trends in asbestos claims and litigation. It will explore recent developments impacting plaintiffs, defendants, insurers and counsel, recent cases of importance and what this will mean in terms of strategizing for the year ahead. With ample time for questions, this session will set the tone for an interactive and insightful two days.

- Suppliers, distributors, retailers, mom and pop type businesses: as the universe of solvent manufacturers continues to shrink, who are the parties that plaintiff are looking for?
- Congressional hearing on the 524 trusts and the trust issues
- What are the "hot" jurisdictions this year?
- What are the national filings trends?
- What are the verdict trends?
- Update on 2011 punitive awards
- Key insurance coverage decisions in 2011 and their impact on coverage for asbestos claims
- Countering plaintiff strategies to maximize compensatory and punitive damages
- Where are defendants doing with docket management? causation rulings? legislative efforts?
- Latest jurisprudence/extremities on "joint and several liability"

#### View From the Plaintiffs' Bar on Litigating Asbestos Claims 11:15



Benjamin P. Shein Lead Attorney Shein Law Center, Ltd.

Vincent L. Greene IV Member Motley Rice LLC



Joseph W. Belluck Founding Partner Belluck & Fox, L.L.P.

- Pursuing non-traditional defendants
- Innovative discovery techniques
- How federal and state reforms will impact plaintiff's attorneys
- Why are certain cases moving to trial? Identifying the factors that determine which case go to verdict
- The migration of claims: where they are going and why?
- An analysis of notable verdicts
- What are the most commonly paid claims?
- What is the future of non-malignant claims?
- Changing demographics: the increase in very old and very young mesotheliomas

#### 12:10 Networking Luncheon for Speakers and Delegates

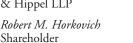
#### Bankruptcy Filings, Confirmations & Estimations and the 1:10Transparency Between Bankruptcy Trusts and Tort Litigation



Gary Svirsky Partner O'Melveny & Myers LLP



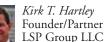
Alice Sacks Johnston Partner Obermayer Rebmann Maxwell & Hippel LLP



Anderson Kill & Olick, P.C.

# Scott F. Griffith Partner

Rawle & Henderson, LLP



# be available in discovery in tort litigation against co-defendants?

obtained

Bankruptcy Trusts

Transparency issues

documents, timing, setoffs, etc.

o the various approaches by jurisdiction

o when the information must be disclosed

o What about transparency among bankrupt entities, i.e., can or should a debtor in one case obtain materials submitted to other bankruptcy trusts as part of determining potential liability?

The impact on the tort system of the bankruptcy trusts - payments,

Bankruptcy Trust Claim Disclosures - Continued battle of defendants

to obtain information concerning claims submitted to Asbestos Trusts

o challenges by the plaintiff's bar as to use of such information once

o should materials submitted by (or on behalf of) claimants to trusts

Intersection of bankruptcy trusts and civil litigation

o the nature of the information which must be disclosed

Transparency between bankruptcy trusts and tort litigation

- Proving up shares of bankrupts
- Access to bankruptcy trust related materials in underlying tort cases
- The non-transparency of the submissions to the bankruptcy trusts by plaintiffs & how that prejudices defendants
- Asbestos trust impacts on claiming, and discovery of information held by trusts
- Are the rates of filings with the trusts greater than the rates of filings with companies before their bankruptcies? Why?
- Dealing with "set-off" and recovery
- Remote, fleeting defendants and the failure of the litigation to allocate liability to bankrupt defendants - do any courts permit the use of the trust applications as proof of exposure at trial?
- Offset issues with further bankruptcies
- Determining if/what funds the plaintiff received from bankruptcy trusts
- Ability to locate, confirm, and obtain documents regarding plaintiff's claims against bankrupt asbestos trusts
- Updated information on payments to non-malignant claimants v. cancer claimants; current claimants v. future claimants

#### Timing and Strategy Concerns with Claims

- How are claims being processed?
- New Filings, Confirmations & Estimations
- Issue of bankruptcy filings and the claims asserted in the claim forms as it relates to fault of non-parties if allowed by a specific state
- If a person is claiming exposure to a product from those bankrupt companies, how can you use those forms to better your defenses?
- As plaintiff attorneys delay the filing of those forms, what discovery mechanisms can you use to get those answers without the need of filing the forms?
- Discoverability of Bankruptcy Proof of Claim Forms and supporting documents; general delay in filing of POCs until after civil suit is resolved
- How insurance claims are affected by the underlying cases and what that means for resolving these claims
- Determining plaintiff's full claimed asbestos exposure through discovery of prior claims made
- Analyzing the courts' denial and limit of requests for claimant information

#### Recent Case Law and Verdict Form Issues

- What is the impact of the Third Circuit's decision giving insurance companies standing in asbestos bankruptcies in Global Industrial Technologies
- Will third parties continue to seek Trust claim information in light of the decisions limiting their access?
- How to get the bankrupt parties on the verdict sheet
- Evidence necessary to include non-parties at fault on the jury verdict form
- 2:30Afternoon Break

#### "Every Fiber," Low Dose, Encapsulation, Mesothelioma, Lung Cancer and Beyond: The Evolution of Asbestos Medicine and How the Changes Affect Emerging Causation Law and Daubert/Frey Challenges



2:40

Bruce W. Case, M.D., M.Sc., Dipl. Occup. Hygiene, FRCP(C) Associate Professor, Department of Pathology and Associate Member, Combined Departments of Epidemiology Biostatistics and Occupational Health and School of Environment McGill University

& McCall, LLP

Damon Morey LLP Anne D. Harman Partner

Dinsmore & Shohl LLP



Robert W. Morgan, M.D., S.M. HYG, FACPM, FACE Principal Scientist Occupational and Environmental Health and Epidemiology

Arthur L. Frank, MD, Ph.D. Professor and Chair Department of Environmental and Occupational Health, School of Public Health Drexel University



James N. Sinunu Partner Sinunu Bruni LLP

Todd E. Schwartz

Hawkins Parnell Thackston & Young LLP



Partner Lewis Brisbois Bisgaard & Smith LLP

- "Every Fiber," Single Fiber Theory, and Low Dose
- Every fiber v. Every Exposure: Prevailing scientific theories on threshold levels and exposure
- The "every fiber above background is a substantial contributing factor" theory espoused by plaintiff experts
- The "every fiber counts" expert testimony
- Daubert challenges to the "Every Fiber Above Background Theory"
- Courts decisions on Plaintiffs' expert witness opinion on every exposure contributes testimony
- The disappearance of traditional asbestos exposure allegations, its confluence with the way mesothelioma claims are captured, and the impact on the "one fiber" theory of causation
- How the court deals with (or charges the jury) de minimus exposures and defending against minimal exposure cases
- The Low Dose Epidemiologic Studies causation and substantial factor
- Low dose exposures: assess the likelihood that a meso plaintiff with a few weeks of work at a plant will prevail at trial or on appeal
- Low dose products with amphibole fibers: defending against co-defendants asserting chrysotile defense
- Whether the status of chrysotile vs. (asbestiform) amphibole differ with disease state; for example, mesothelioma as opposed to lung cancer or asbestosis

#### **Encapsulation**

- The encapsulation defense: when "low exposure" is "high liability"
- CIH on Encapsulated Products
- What does "encapsulated" really mean and why it matters

#### Mesothelioma Cases and Misdiagnosis

- Countering the plaintiffs' counsel focus on these "serious" cases
- Trends and developments in handling mesothelioma cases
- Mesothelioma: Extending Life Expectancy After Diagnosis
- Discovery of the meso gene and what it might mean in the litigation process

#### <u>Lung Cancer</u>

- Increase in malignancies and increasing demands to pay meso amounts for lung cancers
- What the latest medical research tells us about asbestos as a causative agent of lung cancer
- Nonmalignant disease diagnostic criteria and its consideration in the lung cancer

#### Other Cancers and Other Causes

- Other cancers and causality and litigation strategies for proving up other asbestos exposure and limiting your client's liability at trial
- Cardiovascular effects of asbestos exposure

#### 4:15 A Focus on the New Hot Defendants: The Latest on Liabilities for Premises Owners and Contractors and the Growth of Bystander and Take Home Exposure Claims



Partner Shook, Hardy & Bacon L.L.P.

Mark A. Behrens

Joseph J. Wetler Partner Goldberg Segalla LLP



Jeremy D. Huie Partner

Bassi, Edlin, Huie & Blum LLP

Christopher T. Chocheles

Member Sher Garner Cahill Richter Klein & Hilbert, L.L.C.

Premises and Contractors

- The increasing emphasis on premises defendants
- Premises liability for onsite contractors
- Rectifying split in the court decisions on liabilities for premises owners and contractors
- Lack of duty to warn for premises owners to non-employees
- How to prepare an effective defense to these claims
- Discovery issues where does the evidence come from?
- Liability issues when does exposure at a premises become "significant?"

#### <u>Bystander and Take Home</u>

- Are secondary exposure claims an increasing source of the mesothelioma in the US?
- From where are the secondary exposure claims emanating?
- The growth of bystander and take-home exposure cases
- Development of science and court rulings on bystander and take home claims
- The duty issue in alleged take-home exposure cases/ secondary/ household exposure issues - and how far the duty extends
- Take-home exposure cases against premises owners
- Emphasis on electrical equipment and component defendants in electrician cases. The types of defendants continue to evolve
  - o bystander exposures (e.g., an electrician claiming exposure to joint compound when drywall workers were allegedly in the electrician's work zone)
- Obtaining information regarding alternate exposure without hurting joint defendants

#### 5:25 Navigating Your Way Through the New Developments in Medicare: The Impact of Medicare Reporting Rules on Asbestos Litigation



#### Philip R. Matthews

Partner Duane Morris LLP

- · Navigating the waters created with Medicare reporting requirements How the Medicare Secondary Payer Act impacts the litigation
- and how to address federal requirements
- Compliance with Section 111 Medicare Secondary Payer reporting and reimbursement obligations
- How to deal with the new Medicare law and releases. It seems everyone has a different opinion on the subject
- Medicare issues: where do we stand now in addressing Medicare issues from the settlement to bankruptcy trusts?
- Finalizing settlements disputes over when the money should be released and who should be responsible if asbestos-related medical expenses are incurred in the future
- Medicare related release language issues
- · Developments in litigation and courts such as Stricker

6:00 Day 1 Adjourns

Media Partner:







Edward M. Slaughter Partner

Epidoc LLC



### Day Two – Friday, January 27, 2012

#### **Continental Breakfast** 7:30

8:00 View From the Bench: Federal and State Judges Speak Out on Current Litigation Trends, Successful Plaintiff Claims and Defense Strategies



The Honorable John R. Padova United States District Court Eastern District of Pennsylvania

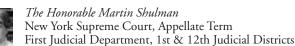


The Honorable M. Faith Angell United States District Court Eastern District of Pennsylvania

The Honorable Victor DiNubile Philadelphia Court of Common Pleas



The Honorable Helen E. Freedman New York Supreme Court Appellate Division, First Department





The Honorable Mark Davidson Asbestos Multidistrict Litigation Court Harris County Civil Courthouse, Houston, Texas

The Honorable Sandra Mazer Moss First Judicial District of Philadelphia, Pennsylvania Coordinating Judge of the Complex Litigation Center

#### Moderator



Craig T. Liljestrand Partner

#### Hinshaw & Culbertson LLP

Renowned federal and state jurists will provide attendees with highly sought after insight on current litigation trends and what the future holds. Points for discussion include:

- · Granting/dismissing motions to dismiss and motions for summary judgement
- What claims have proved successful and what strategies work best in the courtroom
- Resolving legitimate claims quickly
- Prioritizing cases
- Settlement solution
- MDL: Observations and advice

#### 9:30 Morning Coffee Break

Donald R. Kinsley

#### 9:40 The Navy Cases: Bolstering Your Case from Discovery Through Trial



Craig R. Waksler Partner McGivney & Kluger, P.C.



Director Maron Marvel Bradley & Anderson, P.A.

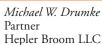
- · Where are the maritime cases currently being tried? What law applies, manifestation or exposure as place of injury? choice of law issues?
- Ship and shipyard exposure: the expanding pool of sites, claimants and defendants
- The navy exposure case. Evaluating the liability of the empty chair, the navy itself and the bankrupt insulation companies
- o Theories of liability regarding external insulation
- o Focus on the exterior insulation liability theory for equipment manufacturers
- o Frequency of mesothelioma diagnoses in decades after reformulation of insulation products without asbestos

o Comparative fault - assigning fault to bankrupt insulation companies

- The latest on the application of the government contractor and/or extension of the CA Taylor and WA Simonetta and Braaten decisions excusing equipment manufacturers from liability for external insulation applied by the US Navy or others
- Application of case law like Taylor in California for equipment suppliers
- Federal enclave and federal officer removal
- Warning, Duty to Warn Regarding Component Parts, and Third-party duty to warn (e.g., liability of pump and valve makers for failure to warn about asbestos insulation or replacement gaskets and packing made and installed by others)
- Sophisticated User and Learned Intermediary –Who knew more than the Navy?
- Information you need to know about the top naval plaintiff and defense experts
- Component part liability and design defect claims in light of Delaware Judge Ableman's opinion in the recent Davis case: refuting plaintiffs' counsel theory that the use of asbestos-containing replacement parts was foreseeable or that the manufacturer's product originally incorporated asbestos parts
- The status of component part liability in other jurisdictions
- How will Judge Robreno apply maritime law in deciding MSJs in "Navy" cases in the MDL?
- o Combating reluctance of most high volume courts to fully consider **MSJs**
- Use of Naval and Ship records to prove and defend your case
- Use of Naval experts during the product identification phase of discovery

#### MDL Update and MDL 875 Lessons Learned 10:40

#### Dean A. Olson Partner



- Handling and working through the Federal MDL docket
- Recent Rulings in the MDL

Morris, Polich & Purdy LLP

- The first cases have been remanded back to the district courts from the MDL for trial proceedings. This is new ground. - How, where and when will the cases be tried?; under Federal or State law?; What will happen with the punitive damages allegations that have been severed and remain in the MDL?
- MDL and how to apply the place of exposure as the place of injury factor
- Application of Restatement § 145 Conflict of Laws to determining the applicable law in toxic tort situations, with particular emphasis on the Place of Injury factor and the various states that apply the place of exposure compared with place of where the injury manifests itself
- Analysis of important rulings in MDL 875, lessons learned and their application to current and future litigation
  - o what will be the impact on forum-shopping within the federal court system and with respect to federal vs. state courts
  - o remand of cases for trial
- o the current discovery and settlement process
- o Timeline for resolution and new cases transferred
- Future of MDL cases

#### 11:40 Forum Non Conveniens: Best Defense Strategy Practice When Seeking a Different Forum

#### Dawn Dezii





Geoffrey M. Davis K&L Gates LLP

- How to counter plaintiffs having no connection to the jurisdiction where their cases are filed
- Forum challenges in magnet jurisdictions
- Combating Plaintiff forum-shopping
- Best forum non conveniens motion practice
- Forum non conveniens and the concentration of mesothelioma filings in receptive jurisdictions
- Filing of cases in non-convenient forums because of issues with the law of the resident state
- How the court deals with FNC motions

Networking Luncheon for Speakers and Delegates 12:25

Edward R. Hugo Principal Member









#### 1:25 Settlement Approaches and Strategies on Countering Value Inflation Due to Decreasing Viable Defendants



*Arnold L. Natali, Jr.* Partner McCarter & English LLP



*John J. Hainkel III* Partner Frilot L.L.C.

Plaintiffs' counsel has near perfect information regarding national settlement value. In addition, many of the national firms and the firms associated with each other share this information on trial and settlement data. As a result, plaintiffs have a much better idea of both the amount and range that a particular defendant will pay to resolve a matter and are willing to pay which potentially drives up settlement values in states that are typically defendant friendly. This session will help you to:

- Understand the settlement drivers; master the factors driving settlement and the new focus
- Negotiate reasonable settlements with plaintiffs lawyers both on a per case and group basis
- Know which cases to settle and which cases to take to the jury
- Understand how the mix of cases and range of settlements have changed over the last 10 years
- Interface with local, national, and in-house counsel
- Manage expectations on valuations and defense costs
- Examine Judicial Intervention and settlements

#### 2:10 Developing and Herding Qualified Expert Witnesses and then Maximizing the Deposition Once You Do



*Edward A. Smallwood* Partner Swartz Campbell LLC



*Mark A. Wisniewski* Principal Kitch Drutchas Wagner Valitutti & Sherbrook

- Development of expert witnesses: medical experts, state of the art experts, industrial hygiene
- Factoring in aging expert witness rosters, fading memory of aging experts and confusing responses given by experts on good cross by plaintiff's attorney; factoring in the impact on settlements; what to do when the deposition goes bad
- Dilemma: using the experienced experts v. the rookie expert; pros and cons of using both
- o Determining whether to put a cooperate witness on the stand who is retired or older
- Herding qualified experts for depositions; answering the question of the cost of experts today and the cost to get experts up to speed on years of literature
- Whether to give an expert unfettered access to corporate records; Whether it is better to limit access given the need to theoretically produce anything that is reviewed
- The value of paying an expert to develop a corporate history rather than just looking at case/product/site-specific document
  - Whether to have an expert to review the company's history of safety/knowledge or limit that and use a corporate rep to speak to those items
- Locating and developing experts such as construction sequence
- After developing and herding the experts, how do you prepare your witness and create a record at deposition: cross-examine and challenge the witnesses; assessing the risks of 30(b)6; strategic maneuvers via 30(b)6 depositions and impact on settlements
- 2:55 Conference Ends Registration for Workshops A/B/C

# POST-CONFERENCE CONCURRENT ASBESTOS STATE/REGIONAL HOTBEDS WORKSHOPS: A DEEP DIVE INTO HOW CALIFORNIA, ILLINOIS, AND THE EAST COAST ARE TREATING CLAIMS

# JANUARY 27, 2012 (CHOOSE A, B, or C)

3 p.m.–5 p.m.



# CALIFORNIA



*Edward R. Hugo* Principal Member Brydon Hugo & Parker



*Dean A. Olson* Partner Morrie, Polich & Purdy I.I.



Morris, Polich & Purdy LLP Geoffrey M. Davis

*Geoffrey M. Dav* Partner K&L Gates LLP





Partner Hepler Broom LLC *Craig T. Liljestrand* 

Partner Hinshaw & Culbertson LLP



# EAST COAST

New York, Pennsylvania, Delaware, West Virginia & Maryland



*Anne D. Harman* Partner Dinsmore & Shohl LLP



*Edward A. Smallwood* Partner Swartz Campbell LLC

#### WHO YOU WILL MEET

#### Attorneys Specializing in

- Asbestos
- Product Liability
- Environmental Litigation
- Toxic Tort
- Insurance Coverage for Environmental Liabilities
- Hazardous Waste

#### Insurance Industry Professionals including:

- Claims Managers
- Risk Managers
- Claims Handlers
- Administrators

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# **ASBESTOS** Claims & Litigation

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